Contact us for a Custom Quote and Savings Analysis

Our temperature management experts will gladly design a program that’s right for you. Below are some product-acquisition options.

**MONTHLY WARMING PLAN**
Our most popular program, the “peace of mind” option. No risk, no long-term commitment. Get all of your warming for a low monthly rate. We ensure that the product is always updated. Plus, we offer a buy-out program so your monthly payments actually build equity in the system. 75% of your payments can be applied to a capital purchase within the first year of the plan.

**CAPITAL PURCHASE**
Saves the most money in the long run. Blankets and mattresses must be replaced every 30 months.

*See the other side for examples of Actual Savings from Real Customers!*

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**LEAN HEALTHCARE**
Choosing the right patient warming system is just one step in the process of providing exceptional patient care, but it can greatly impact the bottom line. HotDog is the only way to meet the challenges of the new healthcare paradigm while saving money.

<table>
<thead>
<tr>
<th>Benefit</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lower Operating Costs</td>
<td>Warm for as little as $2 per patient.</td>
</tr>
<tr>
<td>Reduce Supply Inventory and Reordering</td>
<td>Eliminate re-ordering, supply, and transport of disposables—saving money and time.</td>
</tr>
<tr>
<td>Increase Warming Productivity and Capacity</td>
<td>All patients can be warmed for no additional cost, increasing the percentage of normothermic patients and improving patient care.</td>
</tr>
<tr>
<td>Decrease Complications and Associated Costs</td>
<td>“Even mildly hypothermic patients could suffer an increase in adverse outcomes that can add costs of as much as $2,500-$7,000 per patient.”¹</td>
</tr>
<tr>
<td>Decrease Waste and Energy Usage</td>
<td>Greener healthcare is also leaner healthcare: HotDog eliminates disposable waste and consumes 80% less energy than forced-air warming.</td>
</tr>
</tbody>
</table>

## Actual Savings from Real Customers

### Big Savings Compared to Forced-Air Warming (FAW) Gowns

<table>
<thead>
<tr>
<th>Profile</th>
<th>Previous Experience</th>
<th>Savings</th>
</tr>
</thead>
</table>
| Type: Orthopedic ASC  
Location: Midwest  
ORs: 3  
Volume: 300 surgeries/mo. | • FAW gowns at an average cost of $10.66 per patient  
• Spend was $38,400/yr | • Implemented pre- and intra-op warming on the Monthly Warming Plan for $1,536/mo.  
• 52% Savings ($19,968/yr)  
• $5.12/patient for complete perioperative warming. |

52% Savings

### Low Per-Patient Costs

<table>
<thead>
<tr>
<th>Profile</th>
<th>Previous Experience</th>
<th>Savings</th>
</tr>
</thead>
</table>
| Type: Regional Medical Ctr  
Location: Mid-Atlantic  
ORs: 4  
Volume: 3,000 surgeries/yr. | • Used FAW blankets in the ORs at an average cost of $6.50/patient  
• Spend was $19,500/yr | • Capital investment with an annualized cost of $8,688  
• Only $2.89/patient  
• 51.3% savings. |

$2.89 Per Patient

### 2.5x More Normothermia

<table>
<thead>
<tr>
<th>Profile</th>
<th>Previous Experience</th>
<th>Savings</th>
</tr>
</thead>
</table>
| Type: Community Hospital  
Location: South  
ORs: 6  
Volume: 3,950 surgeries/yr. | • Used FAW blankets at an average cost of $6.85  
• Only warmed 40% of patients to save money | • Capital investment with an annualized cost of $10,070  
• Now warming 100% of patients, a 2.5x increase  
• 7% savings |

2.5x More Normothermia

### Huge Savings Compared to Forced-Air Warming (FAW) Blankets

<table>
<thead>
<tr>
<th>Profile</th>
<th>Previous Experience</th>
<th>Savings</th>
</tr>
</thead>
</table>
| Type: Regional Medical Ctr  
Location: Northeast  
ORs: 14  
Volume: 10,800 surgeries/yr. | • Used FAW blankets and cotton blankets in the OR  
• Spend was $81,864/yr | • Capital investment with an annualized cost of $30,341  
• Only $2.81/patient |

63.5% Savings